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MANUFACTURING & INDUSTRIAL

# STRATEGIC ENERGY PURCHASING CHECKLIST

PLAN. ACT.  
OPTIMIZE.

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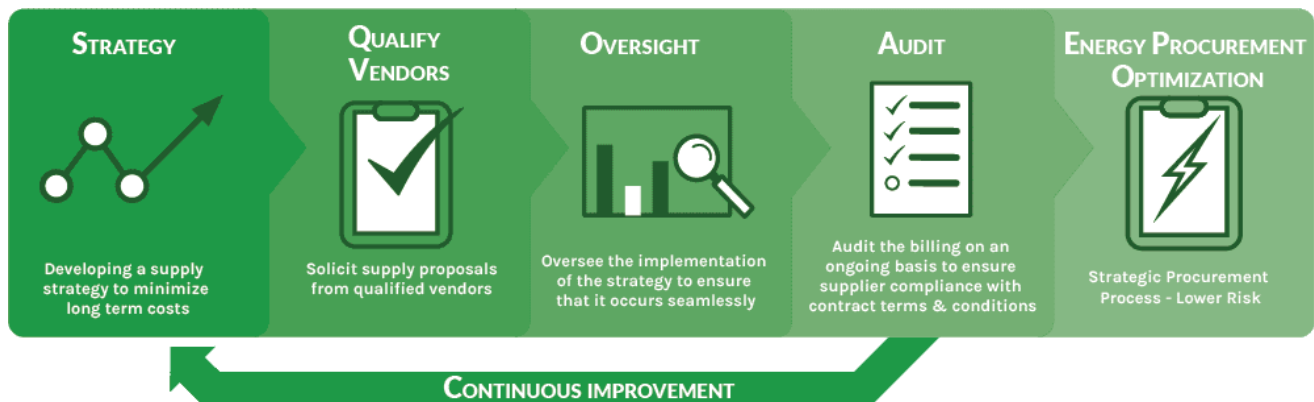


Energy markets are volatile and complex. As such, strategic energy procurement has become a high priority for industrial and commercial building management. The desire for budget certainty has led many building managers to seek fixed price contracts. C&I facilities with one or two shift loads might be best served with a fixed price or a hybrid contract. Operations that run two or more shifts are slated for drastic savings by managing peak load hours and leveraging the many strategies available. A 20% cut in energy costs alone, can be equated to a 5% increase in sales for retailers, according to The Carbon Trust. Seeking creative strategies can help optimize energy resources and approaches to smart energy buying.

# CONTRACT CHECKLIST

## LEGAL TERMS & CONDITIONS

- ☐ Understanding Terms and Contract Start/End
- ☐ Renewal Terms
- ☐ Late Payment Interest & Penalty
- ☐ Late Payment Supplier's Right to Early Termination
- ☐ Buyer's Right to Early Termination
- ☐ Early Termination
- ☐ Charge Forward Contract
- ☐ Indemnification and Limitation of Liability
- ☐ Applicable Laws
- ☐ Creditworthiness





## STRATEGY CHECKLIST:

- ☐ Market-Based Rate
- ☐ Aggregated Purchasing Discounts
- ☐ Split Percentage
- ☐ Hybrid Cost Averaging
- ☐ Seasonal Strategy
- ☐ Temporal Strategy
- ☐ Market Timing-Based Strategy
- ☐ Optimized Contract Structure
- ☐ Load Management

## CONTRACT COMPONENTS:

- ☐ Energy (includes Congestion)
- ☐ Transmission
- ☐ Capacity
- ☐ Line Loss
- ☐ Ancillaries
- ☐ Admin Fees
- ☐ Renewable Portfolio Standard (RPS)

## TYPICALLY NOT IN BID:

- Pass Thru
- Distribution Charges
- Taxes - Sales Use Tax (SUT) & Gross Receipts Tax (GRT)







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A1 Energy is a leader in energy consulting services committed to develop and deliver creative solutions to optimize energy efficiency, reliability, and sustainability for our clients. We combine our deep industry knowledge and financial expertise to dramatically lower energy costs and meet sustainability measures for our clients. We support government agencies, industrial, and commercial clients in achieving energy efficiency through reduced demand, strategic procurement, and alternative energy sources.

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